





BECOME AN

AMAZON TRAINED E-COMMERCE SPECIALIST

EARN UPTO 75K PER SELLER





SKY IS THE LIMIT ON AMAZON

GET THE EXPERTISE OF SELLING ON AMAZON

INCREASE YOUR PROFITS





BECOME A

PREFERRED CHOICE OF EMPLOYERS

IN THE BOOMING ECOMMERCE INDUSTRY

1.45 MILLION JOBS BY 2021 - SNAPDEAL & KPMG REPORT

whether you are MBA, BTech or a simple graduate, e-commerce ecosystem is open for all, with ATES, you can create another dimension of opportunities for you.

The e-commerce segment in India is expected to cross USD 103 billion by 2020, the online seller base is expected to grow by 1.3 million by 2020 and is projected to add more than 10 million new net jobs in the future.



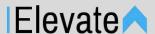




WHAT IS ATES?

ATES PROGRAM IS INTRODUCED BY AMAZON TO EXPAND IT'S BUSINESS IN INDIA. AN EXCELLENT OPPORTUNITY TO GROW WITH THE FASTEST GROWING E-COMMERCE COMPANY IN THE WORLD.

BECOME AN ATES (AMAZON TRAINED E-COMMERCE SPECIALIST) AND GET REGISTERED WITH AMAZON AS A FREELANCER AND GET PAID DIRECTLY FROM AMAZON. EARN UP TO 75000 INR PER SELLER.



BE AN AUTHORISED ECOMMERCE CONSULTANT WITH AMAZON & MAKE A MARK

PEOPLE ARE MOVING FAST IN INDIAN E-COMMERCE ECOSYSTEM. BE AN EARLY MOVER AND GET THE ADVANTAGE

IELEVATE INSTITUTE

CERTIFICATE OF COMPLETION

The academic council of IElevate certify that

Khushi Agarwal

has successfully completed AMAZON ATES ECOMMERCE TRAINING with 'A' grade at New Delhi branch



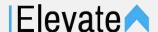


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TRAINING INCLUDES



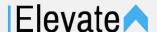
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TRAINING INCLUDES



SESSION RECORDINGS

Recorded sessions at your convenience anytime, anywhere, to re-learn



POST COURSE COMPLETION SUPPORT FOR ATES FROM AMAZON

Get induction call and help from support center to launch your freelancing business

WHAT YOU WILL LEARN







1. Steps to Launch your Business
Intro to Seller Central

2. Adding Products

Add a product
Create a new product
Prepare your listings in bulk
Add products using Flat Files
Add products with variations
Add products using Listing Loader

3 GTIN/Product ID & Approvals GTIN (UPC/EAN/ISBN) exemption

WHAT YOU WILL LEARN







4. Goods & Services Tax (GST)

Overview of GST PTC (Product Tax Code) HSN (Harmonized System Nomenclature)

5. Orders, Returns & Cancellations

Amazon Branded Packaging
Processing Self Ship orders
Processing Easy Ship orders
Seller Fulfilled Prime
Buyer Initiated Order Cancellation
Seller Initiated Order Cancellation
Manage returns

WHAT YOU WILL LEARN







6. Buy BoxBuy Box Overview
Winning the Buy Box

7. Coupons, Promotions & Deals

Create Coupons
Create Promotions
Create Lightning Deals
Selling Coach

8. Automate Pricing

Intro to Automate Pricing
FAQs on Automate Pricing
Creating a Pricing Rule
Sales Based Pricing Rule
Editing a Pricing Rule
Pricing Dashboard
Enabling Continue Repricer

WHAT YOU WILL LEARN







9. Sponsored Products

Intro to Sponsored Products
Create Campaign & Ad groups
Automatic Targeting
Understand Campaign Metrics
Manual Targeting
Auto Optimize Manual Campaigns
Negative Keywords
Keyword Match Type
Campaign Manager

WHAT YOU WILL LEARN







10. Fulfillment By Amazon (FBA)

Frequently Asked Questions on FBA

Intro to FBA

FBA Account Settings

FBA Shipment creation

Set FBA quantity

Prepare products for FBA shipment.

Label FBA Products

Scheduling FBA Appointment

Regulatory requirements for FBA inbound pickup

FBA Fees

Restock inventory management

Manage excess FBA Inventory

FBA errors

Identify missing listings

Commingled FBA inventory

FBA removal process

FBA Order removal using Flat File

Closing FBA Listings

Delete unwanted FBA listings

WHAT YOU WILL LEARN







11. Regulatory Compliance

Information on Dangerous Goods Dangerous Goods Awareness Battery Selling Standards Battery Questions Help

12. Reports

Overview of reports
Payment reports
Order reports
Inventory reports
Settlement reports
Business Reports

13. Account Health

Order defect rate
Late shipment rate
Cancellation rate
Customer queries response time

WHAT YOU WILL LEARN







14. Performance

Warnings or temporary hold on selling privileges

Writing a Plan of Action (POA)

Sample Plan of Action (POA)

POA on Order Defect Rate

Sample POA: Order Defect Rate

POA on Cancellation Rate

Sample POA: Cancellation rate

POA on Late Dispatch Rate

Sample POA: Late Dispatch Rate

POA on Brand Infringement

Sample POA: Brand Infringement

POA on Counterfeit products

ACT NOW!

TAKE ADVANTAGE OF THE BOOMING PHASE









HOW TO BECOME A REGISTERED ECOMMERCE CONSULTANT WITH AMAZON?

- Enrol in the course.
- Complete your online verification & Validate your bank account with Amazon.
- Attend Live online training.
- Take exam.
- Receive seller management tool from Amazon (salesforce login)
- Receive authorisation email from Amazon and start working





BATCH DETAILS

BATCH STARTING SOON

LIMITED TIME OFFER FEE REVISING SHORTLY

TRAINING FEE: 3999 Inr

COURSE DURATION: 16 HOURS

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